



CEDIA Training this year has introduced a number of key elective courses which relate to new technologies and trends that impact on your business today and in the future.

As you will see, course selections have been identified into various topic areas to help you focus your decision on the subject matter that interests you.

Spend time reviewing the course offerings and determine how to guarantee your experience will result in more profitability for you and your company.

We are certain that the time and money you invest in training will come back to you time and time again.

				TUESDAY, 26 AUGUST				
TIME	Туре	COURSE NO.	CEUs	TITLE	SPEAKER	CEDIA MEMBER PRICE	NON MEMBER PRICE	ROOM
8:00am - 10:00am	Technical Excellence	EST325	3	Audio Setup & Calibration	Glenn Voyzey	\$160	\$220	Hub1
8:00am - 10:00am	Operational Excellence	ESD162	3	Design Documents	Craig Samson	\$160	\$220	Hub2
8:00am - 10:00am	Technical Excellence	EST306	2	Troubleshooting, Repair & Preventive Maintenance	Ken Erdmann	\$210	\$290	Pod 3 North
10:30am - 12:30pm	Technical Excellence	EST311	3	Video Setup and Calibration	Joel Silver	\$210	\$290	Hub1
10:30am - 12:30pm	Technical Excellence	ESD232	3	Home Theatre Room Design	Sean Fields	\$160	\$220	Hub2
10:30am - 12:30pm	Technical Excellence	EST243	3	IP For Technicians	Ken Erdmann	\$160	\$220	Pod 3 North
1:00pm - 2:30pm	Forging Alliances	Seminar	-	Working with the Trade	Simon Wehr	Free	\$70	Hub1
1:00pm - 3:00pm	Operational Excellence	ESB213	3	Effective Compensation Strategies		\$160	\$220	Hub2
1:00pm - 3:00pm	Emerging Trends	Seminar	-	The Home Automation and Energy Efficiency Revolution	Graeme Philipson	Free	\$70	Pod 3 North
3:30pm - 5:00pm	Emerging Trends	Seminar	-	Not to Distant Future - What's Over the Horizon?	Ken Erdmann	Free	\$70	Pod 3 North





WEDNESDAY, 27 AUGUST									
TIME	ТҮРЕ	COURSE NO.	CEUs	TITLE	SPEAKER	CEDIA MEMBER PRICE	NON MEMBER PRICE	ROOM	
8:00am - 9:30am	Emerging Trends	ESD0010	1	4K/HDMI Compatiblity & System Design	David Meyer	\$160	\$220	Pod 3 North	
8:00am - 9:30am	Emerging Trends	Seminar	-	EcoSolutions	Sean Fields	Free	\$70	Hub1	
8:00am - 10:00am	Technical Excellence	EST233	3	Network Cabling Infrastructure	Ken Erdmann	\$210	\$290	Hub2	
10:00am - 11:30am	Business Growth	Seminar	-	PR & Marketing on a Small Budget	Simon Wehr	Free	\$70	Pod 3 North	
10:00am - 12:00pm	Project Management	ESPM403	3	The Art of Managing a Whole Home AV System	Glenn Voyzey	\$160	\$220	Hub1	
10:30am - 12:30pm	Technical Excellence	EST308	3	Retrofit Installation	Ken Erdmann	\$210	\$290	Hub2	
12:00pm - 1:30pm	Business Growth	Panel	-	What Excites Customers & How to Obtain Their Business?	John Gerrie, Ian Millner, Anthony Carilla	Free	\$70	Pod 3 North	
12:30pm - 2:30pm	Technical Excellence	EST262	3	Fundamentals of Control Systems	Craig Samson	\$160	\$220	Hub1	
1:00pm - 3:00pm	Operational Excellence	ESPM302	1.5	Project Communication Process		\$160	\$220	Hub2	
2:00pm - 3:30pm	Business Growth	Panel	-	Future of eHealth	Dr George Margelis, with a Panel of Experts	Free	\$70	Pod 3 North	
3:00pm - 5:00pm	Operational Excellence	ESCR401	3	Creating & Maintaining a Five-Star Customer Experience	Buzz Delano	\$160	\$220	Hub1	
3:30pm - 5:30pm	Technical Excellence	EST353	3	Advanced Wireless Networking	Ken Erdmann	\$210	\$290	Hub2	

THURSDAY, 28 AUGUST									
TIME	ТҮРЕ	COURSE NO.	CEUs	TITLE	SPEAKER	CEDIA MEMBER PRICE	NON MEMBER PRICE	ROOM	
10:00am - 2:00pm	Certification	Exam	-	Electronic System Technician (ESTII)		\$229	\$389	TAS*	

^{*}Located in the CEDIA office at TAS: Level 3, 33 Atchinson St, St Leonards. Phone 02 9431 8602.

Members Only Training Pass \$320

Awards tickets available with Training registration.

Tickets can be purchased at the front entrance to the show or from www.integrate-expo.com